THE LAWYER’S ROLE IN HELPING CLOSE THE MINORITY-WHITE GAP IN BUSINESS OWNERSHIP:


Part II, *The Lawyer’s Essential Tools in Representing a Minority-Owned Small Business*,

Part III, *The Big Ideas for Addressing the Minority-White Gap in Business Ownership*

PROFESSOR SAMUEL C. THOMPSON, JR.

MATERIALS FOR ELEVENTH CLASS


CLASS LEADER: Sabastian V. Niles, partner at Wachtell, Lipton, Rosen & Katz, NYC

ASSIGNED STUDENT: Alexis Castillo

FIRST HOUR: *Business Planning*, Chapter 9 (Venture Capital Financing—Preferred Stock Attributes), Pages 517-526, 529-532, 535-537 (Intro and Convertible Preferred, Dividend Preferences, and Liquidation Preferences), 566-568 (Conversion Right), 577-578 (Dilution), 593-595 (Price Protection), 617-619 (Redemption Rights), 630-633 (Voting Rights)

SECOND HOUR: *Business Planning*, Chapter 10 (Documenting the Transaction: Venture Capital Financing Agreements), Pages 659-660, 675-681 (Letters of Intent), 681-693 (VC Investment Docs—Overview, Preferred SPA, and Due Diligence), 693-696 (Charter Amendment and Investor Rights Agreement), 720-722 (Right of First Refusal), 728-729 (Voting Agreements and Drag Along Rights), 736-740 (Closing Checklist)